

BRIEFING SESSION PRESENTATION

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

PRESENTED BY:

**LEBOGANG
MOSUWE**

Division: OCPO

**Date: 19 SEPTEMBER
2023 @10H00**



national treasury

Department:
National Treasury
REPUBLIC OF SOUTH AFRICA



**STAY
SAFE**

VACCINATE TO SAVE SOUTH AFRICA

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

AGENDA

- 1. Opening, welcome and Introductions
- 2. Purpose of the RFP
- 3. Duration of the Contract
- 4. Bid Timelines
- 5. How to access the Tender Document
- 6. Technical Specification and Scope of Work
- 7. Evaluation Criteria as per clause 6 of the SCC
- 8. SUBMISSION OF BIDS
- 9. LATE BIDS
- 10. Question and Answers
- 11. Closure

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

1. Opening, welcome and Introductions
2. Purpose of the RFP
 - The purpose of this request for proposal (RFP) is to solicit bids from interested parties (“Respondents”) to enable National Treasury to appoint suppliers for **Supply, Delivery And Offloading Of Dental Materials And Consumables To The State**
 - The RFP consists of the Special Conditions of contract(SCC), Technical Specification, GCC, Pricing Schedule and other Standard Bidding Documents (SBD).
 - To obtain market related Price and to ensure that Government benefits from the economic of scale.
3. Duration of Contract – Three (3) years / Thirty Six (36) months

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

4. Bid Timelines

ACTIVITY	DUE DATE
RFP Upload on e-Tenders Portal – Tender Document	The tender was advertised on e-Tender Portal & National Treasury website on 11 November 2022.
Non-compulsory briefing session	19 September 2023 at 10:00 – 12:00 (Online session: MS Teams) Link to join: Click here to join the meeting
Bid Validity period	180 Days from the closing date of the bid
Bid Closing date and Time	6 October r 2023 at 11:00am
Communication channels	Attention: Contract Manager Email: Demand.Acquisition3@treasury.gov.za
Deadline for Queries, Question and Answers	05 October 2023at 14:00

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE
FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

5. How to Access bid document

- Where bid documents can be obtained:

National Treasury website

<http://www.treasury.gov.za/divisions/ocpo/ostb/CurrentTenders.aspx>

Etenders: <https://www.etenders.gov.za/>

- NOTE: Bidders are required to submit (upload) the bid on www.etenders.gov.za by the closing date and time.
- Bidders to adhere to all the rules for the online bid submission on or before **06 October 2023 at 11:00am.**

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

6. Technical Specification and Scope of Work

- Bidders must be able to Supply, Delivery And Offloading Of Dental Materials And Consumables for the period of 36 months as per the attached **Annexure A -Technical Specifications**.
- All items are supported by detailed specifications and/or South African National Standards. Items must comply with standards and/or specification as stated in the bid document of each item.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

7. Evaluation Criteria as per clause 6 of the SCC

Phase 1	Phase 2	Phase 3
Mandatory and other standard bid requirements	Technical Requirements and Sample Evaluation	Price and Specific Goals
Compliance with mandatory and other standard bidding requirements	Compliance to the item technical specifications	Bids evaluated in terms of the 90/10 preference system

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

PHASE 1: MANDATORY AND OTHER BID DOCUMENTS

- Bidders will be evaluated based on the documents submitted at the closing date and time of the bid. Only bidders who have complied with Phase 1 pre-qualification requirements will be evaluated further on Phase 2. During this phase bidders' responses will be evaluated against the mandatory requirements, standard bidding documents and other documents for compliance.
- **MANDATORY DOCUMENT**
 - Pricing Schedule**
 - Bidders are required to submit responsive bids by completing all pricing and item information on the provided pricing schedule (Annexure 3) for the individual items and all required forms. Non-submission of the pricing schedule (Annexure 3) will invalidate the bid.
 - Failure to submit the mandatory documents the offer will be deemed invalid and will not be considered for further evaluation.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

South African Health Products Regulatory Authority (SAHPRA) License

- In accordance with the Medical Devices and In Vitro Diagnostic Regulation, bidders are required to submit a license from a manufacturer, distributor, and wholesaler. Where applicable, bidders must submit a license issued by the South African Regulatory Authority for the manufacturing, importing, exporting, distribution, and/or wholesaling of medical devices and IVDs at the closing date and time of the solicitation.
- This license must be in accordance with the Medical Devices and In Vitro Diagnostic Regulations as referred to in Section 22C(1)(b) of the Medicines and Related Substances Act, 1965 (Act No. 101 of 1965).
- Once a bid has complied with administrative/standard bid documents and mandatory and other returnable documents, it would further be evaluated on PHASE III: Technical Requirements.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

OTHER STANDARD BIDDING DOCUMENTS

▪ Company Registration and Organogram

Shareholding portfolio by proof of registration of the company with Companies Intellectual Property Commission. An additional document detailing the shareholding of the bidder in an organogram format in support of the proof of company registration must be submitted by bidders at the closing date and time.

▪ Conditions of Contract

General Condition of Contract which are fully signed and initialled on every page to indicate that the bidder has read and understood the terms and conditions.

Special Conditions of Contract which are fully signed and initialled on every page to indicate that the bidder has read and understood the terms and conditions.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

Draft Master Transversal Agreement

A Master Transversal Agreement (MTA) will be signed between National Treasury and the successful bidders on acceptance of an unconditional award letter.

Draft Participation Agreement

A Participation Agreement (PA) which is linked to the MTA, will be signed between the Participants and the successful bidders.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

PHASE 2: TECHNICAL REQUIREMENTS AND SAMPLE EVALUATION

TCD 13 Authorization Declaration

- All bidders must complete the Authorisation Declaration (TCD 13 to 13.1) for all relevant goods or service
- Any bidder who is sourcing goods or services from a third party must submit a valid Third-Party Undertaking (template provided as TCD 13.2) in full for all relevant goods or services. The letter of undertaking must include but not limited to the following:
 - a) List of item(s) number, item description and brand/model name and number,
 - b) Letter must be on the original manufacturer's and or third-party undertaking letter head, dated and signed,
 - c) Letter must not be older than 30 days at the closing date and time of the bid,
 - d) Have contact person's name, physical and postal address, telephone, and email details, and
 - e) All information on the letter must be in English.
- The State reserves the right to verify any information supplied by the bidder in the Authorisation Declaration and should the information be found to be false or incorrect, the State will exercise any of the remedies available to it in the bid documents.
- The bidder must ensure that all financial and supply arrangements for goods or services have been mutually agreed upon between the bidder and the third party. No agreement between the bidder and the third party will be binding on the State.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

- The letter of undertaking must be from an Original Equipment Manufacturer (OEM) or an authorised importer/distributor. In the case where the letter of undertaking is from an authorised importer/distributor, the bidder must submit in addition to the letter of undertaking, documentary proof from OEM, that the authorized importer/distributor is authorized by the OEM. The letter of undertaking and supporting documents must be submitted with the bid at the closing date and time of the bid.
- Failure to submit a duly completed and signed Authorisation Declaration, with the required annexure(s), in accordance with the above provisions will invalidate the bid for such goods or services offered.

Quality Assurance Certificate

- Bidders must submit at the closing date and time of bid, a valid quality assurance certificate ISO 13485 to confirm compliance. The holder of the certificate/s must be the manufacturer of the original product. Failure to submit these documents will invalidate your bid.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

Sterility Standards

- A manufacturer's sterility certificate is required from bidders. The use of certificates from ISO 17665-1:2006/SANS 17665-1:2007 (formerly ISO 11134), ISO 11135, and/or the EN Harmonizing Standard for Steam ISO 11137 attest that their sterilizing facilities—physical buildings and structures where products are sterilized—comply with the established specifications.
- This applies to all South African and international facilities where non-sterile products are sterilized. Failure to submit these documents will invalidate your bid.
- SABS sterility is entrenched in the SABS' standards testing and is performed by SABS' Microbiology Division on sterile products only.
- Bidders who offer sterile products must submit a declaration of sterility for all items where sterility is a requirement in the item specification.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

SAMPLE SUBMISSION FOR VISUAL SCREENING

- **ONLY SHORTLISTED bidders will be** required to submit samples for the items offered at the venue, date, and time indicated below. Failure to submit samples will invalidate the items which the samples are not submitted.
- Bidders must submit the samples for each item offered for visual screening.
- When multiple sizes and colours of the same product are requested for different item numbers, a representative sample should be submitted. Only one sample must be submitted, however it must be labelled and recorded appropriately to show all the item numbers represented.
- Shortlisted bidders, including current contractors, are required to submit samples for visual screening.
- All samples submitted for visual screening must be a true representation of the final product which will be supplied. Samples of all items awarded against this bid will be retained for the duration of the contract period.
- Bids not supported by samples will invalidate the bid for the item(s) for which samples are not submitted.
- ONLY Bidders who will meet the prequalification phase will be required to submit the samples. Samples will ONLY be accepted on the stipulated date and time to be communicated by the office. No late samples will be accepted.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

PHASE 3: PRICE AND SPECIFIC GOALS

Preference Point System

- Prices quoted for all categories must be furnished based on supply, delivery and offloading nationally.
- The pricing schedule provided in this bid forms an integral part of the bid document and bidders must ensure that it is completed without changing the structure thereof.
- Bidders are required to complete a mandatory Pricing Schedule as a response on how much the items offered will be charged. No submission of the Pricing Schedule will invalidate the bid response.
- Prices submitted for in this bid must be filled in on the field provided on the pricing schedule supplied with the bid. Price structures that do not comply with this requirement may invalidate the bid.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

1.1.1.1 The following formula will be used to calculate the points for price:

$$P_s = 90 \left(1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where,

P_s = Points scored for comparative price of bid under consideration

P_t = Comparative price of bid under consideration

P_{\min} = Comparative price of lowest acceptable bid

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

- **Items Grouped as a Series (Addendum)**
- Where applicable, items which are grouped in a series as per item technical specifications will be evaluated and awarded accordingly. Allocation of points will be as per the total value of the series group.
- Items must be of same make and quality.
- Bidders are required to offer prices for all units of measure specified in the series, and for all items within a group series.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

Points Scored for Specific Goals

1. The following formular will be used to calculate the points for price:

$$\bullet \text{ PSSG} = \text{MPA} \times \frac{\text{POE}}{100}$$

Where,

PSSG = Points scored for specific goals

MPA = Maximum points allocated for a specific goal

POE = Percentage of equity ownership by an HDI

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

SPECIFIC GOALS	POINTS ALLOCATED OUT OF 10	FORMULA TO CALCULATE THE POINTS OUT OF 10
HDI: Who had no franchise in national elections before the 1983 and 1993 Constitution	5	$\text{PSSG} = \text{MPA} \times \frac{\text{PEO}}{100}$ Where: PSSG = Points scored for a specific goal
Who has a Disability	5	MPA = Maximum points allocated for a specific goal PEO = Percentage of equity by an HDI
POINTS	10	

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

Counter Conditions

- Bidders' attention is drawn to the fact that amendments to any of the bid conditions or setting of counter conditions by bidders may result in the invalidation of such bids.
- The National Treasury reserves the right to change or supplement any information or to issue any addendum to this bid before the closing date and time. The National Treasury and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.
- If the National Treasury exercises its right to change or supplement information in terms of the above clause, it may seek amended bid documents from all bidders.

Fronting

- The National Treasury supports the spirit of broad based black economic empowerment and recognizes that real empowerment can only be achieved through individuals and businesses conducting themselves in accordance with the Constitution and in an honest, fair, equitable, transparent, and legally compliant manner. Against this background the National Treasury does not support any form of fronting.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

Right Of Award

The State reserves its following rights -

- a) To award the bid in part or in full,
- b) Not to make any award in this bid or accept any bids submitted,
- c) Request further technical information from any bidder after the closing date,
- d) Verify information and documentation of the bidder(s),
- e) Not to accept any of the bids submitted,
- f) To withdraw or amend any of the bid conditions by notice in writing to all bidders prior to closing of the bid and post award, and
- g) If an incorrect award has been made to remedy the matter in any lawful manner it may deem fit.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

SUBMISSION OF BIDS

ONLINE BID SUBMISSION

- Bidders are required to submit (upload) the bid on www.etenders.gov.za by the closing date and time.
- Bidders to adhere to all the rules for the online bid submission.
- Bidders' attention is drawn to the sequential submission format as per the checklist on Table 1.
- The Technical Specifications and Pricing Schedule (Annexure 3) should be in an XLSX excel sheet format and not any other format.
- Non-compliance with online bid submission WILL invalidate the bidder's response.
- **Bid Enquiries:** - All enquiries should be in writing to demand.acquisition3@treasury.gov.za The closing date for receipt of all enquiries is **05 October 2023**. All enquiries beyond the closing date will not be considered.

SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS

TRANSVERSAL CONTRACT PRICE ADJUSTMENT

Refer to paragraph 14 of the SCC:

Transversal Contract Price adjustments shall be applied on a quarterly basis. Transversal Contract Price adjustment periods will be as follows:

Adjustment	End Index Date	Dates from which adjusted prices will become effective
1 st Adjustment	April 2024	01 December 2024
2 nd Adjustment	April 2025	01 December 2025

**SUPPLY, DELIVERY AND OFFLOADING OF DENTAL MATERIALS AND CONSUMABLES TO
THE STATE FOR THE PERIOD OF THIRTY-SIX (36) MONTHS**

- Questions and Answers

Thank You